



CAGE CODE: 3BGB4  
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## Core Competencies

Strategic Communications, a Woman-Owned Small Business (WOSB), is an integrator and value-added reseller of mission-critical IT and AV equipment and services. The company assists the United States Army in their mission by developing and implementing technology solutions to optimize their current foundation.

- Audio/Video Design and Implementation
- Cyber Security (Layer 1–7)
- Network Engineering (Routing/Switching/Wireless)
- VoIP Phone Systems (Unified Communications/Presence/Video)
- Cloud Initiatives (Public/Private/Hybrid)
- Desktop and Server Virtualization
- Secure Desktop, Laptop, Mobile, Wireless, BYOD
- Structured Cabling Solutions and Installation
- Data Center (Virtualization/Big Data/Storage)

## Differentiators

- 28 years of experience in successfully deploying IT, A/V & Cyber Security Solutions substantiated by CPARS Rating
- 24/7 Emergency Help Desk
- Cisco Gold Partner, AWS Advanced Consulting Partner w/ Government Competency, Microsoft Gold Partner, Oracle Gold Partner, Dell Technologies Gold Partner
- Accessibility to procure over 400,000+ IT products
- Strategic partnerships with over 300 OEM And Distributors
- Experienced in delivering over 60,000 Service Orders through 2016
- Delivered over \$400 million in IT Solutions, Warranties, Licensing, Maintenance over the last 5 years
- Unlimited credit lines with select Distributors and OEMs

**WOSB, MBE, WBE and  
8(a) JV/HUBZONE**

### IDIQ/GWAC Contracts

**NASA SEWP V - Groups C & D**  
#NNG15SC90B,  
#NNG15SC50B  
**NITAAC CIO-CS**  
#HHSN316201500048W  
**ADMC-3**  
#W52P1J-19-G-0050  
**ITES SW2**  
#W52P1J-20-D-0065  
**SEAPORT NxG**  
#N0017819D8580  
**2GIT**  
#47QTCA21A000W  
**GSA IT Schedule 70**  
#47QTCA21D007U



## Key OEM Partners



Gold Certified



Advanced  
Consulting  
Partner

Government  
Competency



GOLD PARTNER

Gold



Microsoft Partner

**ORACLE®** Gold  
Partner



## Primary NAICS: 541519

Other NAICS: 238210, 334111, 334112, 334118, 334210, 334290, 334310, 423410, 423420, 423430, 423610, 423620, 517911, 517919, 518210, 541511, 541512, 541513, 541519, 541990, 811211, 811212, 811213

## Past Performance

**United States Army Accessions Command (USAAC):** [Strategic Communications](#) provided telecommunications equipment and services to the USAAC. This encompassed over 700 sites within the Continental U.S. The company never missed a site survey delivery requirement.

**U.S. Army Aviation & Missile Command (AMCOM) & Network Enterprise Technology Command :** [Strategic Communications](#) provided dedicated and site-wide maintenance support at over 400 locations nationwide.

**United States Special Operations Command (USSOCOM) - MacDill AFB, FL & Patch Barracks :** [Strategic Communications](#) provides design support, software strategy, performance engineering and optimization and knowledge transfer and mentoring service modules in support of SOCOM's Cisco family of Unified Communication products.



## Vendor Certifications

**Cisco:** Gold Partner with certifications in Advanced Route & Switch, Advanced Collaboration, Advanced Data Center.

**Dell:** Gold Partner with Certifications in Servers, Storage and Networking

**Polycom:** Certifications in RealPresence and Federal Specialization

**Vmware:** Certifications in Data Center Virtualization and Federal Specialization

**AWS:** Advanced Consulting Partner

## Over 300 Product Lines Including...

AMX	Biamp	Crestron	HPE/Aruba	Motorola	Planar	Samsung
APC	BrightSign	Dell	IBM	NEC	Poly	Verdent
AWS	CheckPoint	Equinix	Leviton	Oracle	SMART	VTech
Barracuda	Cisco	Extron	Microsoft	Panduit	Sony	Xerox